

## Fund profile

|                        |  |                             |                                |
|------------------------|--|-----------------------------|--------------------------------|
| <b>Aim</b>             | ▶ Long-term capital growth   | <b>Fund size</b>            | \$4m                           |
| <b>Investment case</b> | <ul style="list-style-type: none"> <li>▶ Gives exposure to economic expansion and demographic trends in China and Taiwan</li> <li>▶ We believe that over the next twenty years China will experience rising incomes, the spread of wealth and the continuing expansion of its consumer market</li> <li>▶ This economic transition should lead to more sustainable growth than the industrial and infrastructure-led growth that China has already experienced</li> </ul> | <b>AUM in strategy</b>      | \$4m                           |
| <b>Process</b>         | <ul style="list-style-type: none"> <li>▶ Value bias in bottom-up stock selection</li> <li>▶ Focus on profitable companies generating persistently high return on capital over the business cycle</li> <li>▶ Stringent due diligence process to avoid companies that are over-hyped or at risk of management or corporate failure</li> </ul>  | <b>Benchmark</b>            | MSCI Golden Dragon             |
| <b>Portfolio</b>       | <ul style="list-style-type: none"> <li>▶ Invests in stocks listed in the Greater China region (China, Hong Kong and Taiwan) or elsewhere that do at least half of their business in the region</li> <li>▶ Concentrated equally-weighted portfolio of 33 stocks</li> <li>▶ Majority of Fund invested in stocks over \$200m in size</li> </ul>   | <b>Asset class</b>          | Equity (long-only)             |
|                        |  | <b>Geographic focus</b>     | Greater China                  |
|                        |  | <b>Fund launch date</b>     | 15.12.2015                     |
|                        |  | <b>Strategy launch date</b> | 15.12.2015                     |
|                        |  | <b>Manager</b>              | Edmund Harriss                 |
|                        |  | <b>Analysts</b>             | Mark Hammonds<br>Sharukh Malik |

## Risks

Guinness Best of China Fund is an equity fund. Investors should be willing and able to assume the risks of equity investing. The Fund only invests in the Greater China region; it is therefore susceptible to the performance of that region, and can be volatile. Details on the risk factors are included in the Fund's documentation, available on our website. The value of an investment and the income from it can fall as well as rise as a result of market and currency movement; you may not get back the amount originally invested.

## Performance

|                 | YTD    |       | Annualised |        |        | Calendar years |       |        |        |        |
|-----------------|--------|-------|------------|--------|--------|----------------|-------|--------|--------|--------|
|                 | 1 yr   | 3 yr  | 5 yr       | 10 yr  | 2014   | 2015           | 2016  | 2017   | 2018   |        |
| Fund (USD)      | +23.5% | -6.9% | +13.9%     | -      | -      | -              | -     | +1.7%  | +49.5% | -25.9% |
| Benchmark (USD) | +18.1% | -1.0% | +15.9%     | +9.5%  | +10.0% | +7.7%          | -7.4% | +5.4%  | +43.8% | -14.8% |
| Fund (EUR)      | +26.0% | +0.4% | +14.7%     | -      | -      | -              | -     | +4.5%  | +31.3% | -22.1% |
| Benchmark (EUR) | +20.5% | +6.8% | +16.8%     | +14.3% | +11.8% | +22.7%         | +3.1% | +8.6%  | +26.3% | -10.5% |
| Fund (GBP)      | +20.6% | -1.6% | +18.4%     | -      | -      | -              | -     | +21.2% | +36.5% | -21.3% |
| Benchmark (GBP) | +15.4% | +4.7% | +20.5%     | +15.3% | +11.4% | +14.4%         | -2.1% | +25.7% | +31.3% | -9.5%  |

Source: Financial Express (inclusive of all annual management fees but excluding any initial charge or redemption fee), gross income reinvested. Performance would be lower if initial charge and/or redemption fee were included. Fund returns are for share classes with a current Total Expense Ratio (TER) of 1.99%; returns for share classes with a different TER will vary accordingly.

*Past performance is not a guide to future performance.*

## Portfolio

| Fund top 10 holdings (%) | Geographic allocation (%) | Sector analysis (%)          |
|--------------------------|---------------------------|------------------------------|
| Qualcomm                 | 4.2% China                | Information Technology 27.9% |
| Autohome                 | 3.8% Hong Kong            | Consumer Discretionary 19.6% |
| Hollisys Automation Tech | 3.6% Taiwan               | Financials 14.4%             |
| Noah Holdings            | 3.2% USA                  | Communication Services 12.5% |
| China Lesso Group        | 3.2%                      | Industrials 8.9%             |
| Netease.com              | 3.2%                      | Health Care 8.2%             |
| Novatek Microelectronics | 3.1%                      | Real Estate 2.9%             |
| Taiwan Semiconductor     | 3.1%                      | Materials 2.6%               |
| Luk Fook Holdings        | 3.0%                      |                              |
| Ping An Insurance        | 3.0%                      |                              |
| % of fund in top 10      | 33.5%                     | Cash 3.0%                    |
| Total number of holdings | 33                        | 100.0%                       |

# Guinness Best of China Fund

## Key facts

|                      |                        |                         |  |
|----------------------|------------------------|-------------------------|--|
| <b>Launch date</b>   | 15.12.2015             | <b>Reporting status</b> | Reporting Fund (UK tax)                |
| <b>Asset class</b>   | Equities               | <b>Pricing</b>          | Daily, forwards                        |
| <b>Region</b>        | Greater China          | <b>Valuation</b>        | 2300 Dublin time                       |
| <b>IA sector</b>     | IA China/Greater China | <b>Deal cut off</b>     | 1500 Dublin time                       |
| <b>Base currency</b> | US Dollar              | <b>Year end</b>         | 31 December                            |
| <b>Structure</b>     | OEIC (UCITS)           | <b>Benchmark</b>        | MSCI Golden Dragon Index               |
| <b>Domicile</b>      | Ireland                | <b>Custodian</b>        | JP Morgan Bank (Ireland) plc           |
| <b>ISA eligible</b>  | Yes                    | <b>Administrator</b>    | Link Fund Administrators (Ireland) Ltd |

## Share classes

| Class     | Currency | Acc/Dist | TER   | Maximum initial charge | ISIN         | WKN | Bloomberg  |
|-----------|----------|----------|-------|------------------------|--------------|-----|------------|
| C USD ACC | USD      | acc      | 1.99% | 5%                     | IE00BZ08YT58 | n/a | GUBOCCU ID |
| X USD ACC | USD      | acc      | 1.24% | 0%                     | IE00BZ08YX94 | n/a | GUBOCXU ID |
| C GBP ACC | GBP      | acc      | 1.99% | 5%                     | IE00BZ08YR35 | n/a | GUBOCCG ID |
| C EUR ACC | EUR      | acc      | 1.99% | 5%                     | IE00BZ08YS42 | n/a | GUBOCCE ID |
| X EUR ACC | EUR      | acc      | 1.24% | 0%                     | IE00BZ08YW87 | n/a | GUBOCXE ID |

Other share classes at other fee structures and currencies exist. Not all share classes are registered for sale in all countries where the Fund is registered for sale.

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**Documentation** The documentation needed to make an investment, including the Prospectus, the Key Investor Information Document (KIID) and the Application Form, is available from the website [www.guinnessfunds.com](http://www.guinnessfunds.com), or free of charge from:-

- the Manager: Link Fund Manager Solutions (Ireland) Ltd, 2 Grand Canal Square, Grand Canal Harbour, Dublin 2, Ireland; or the Promoter and Investment Manager: Guinness Asset Management Ltd, 14 Queen Anne's Gate, London SW1H 9AA.

**Residency** In countries where the Fund is not registered for sale or in any other circumstances where its distribution is not authorised or is unlawful, the Fund should not be distributed to resident Retail Clients.

**NOTE: THIS INVESTMENT IS NOT FOR SALE TO U.S. PERSONS.**

**Structure & regulation** The Fund is a sub-fund of Guinness Asset Management Funds PLC (the "Company"), an open-ended umbrella-type investment company, incorporated in Ireland and authorised and supervised by the Central Bank of Ireland, which operates under EU legislation. If you are in any doubt about the suitability of investing in this Fund, please consult your investment or other professional adviser.

**Switzerland** The prospectus and KIID for Switzerland, the articles of association, and the annual and semi-annual reports can be obtained free of charge from the representative in Switzerland, Carnegie Fund Services S.A., 11, rue du Général-Dufour, 1204 Geneva, Switzerland, Tel. +41 22 705 11 77, [www.carnegie-fund-services.ch](http://www.carnegie-fund-services.ch). The paying agent is Banque Cantonale de Genève, 17 Quai de l'Île, 1204 Geneva, Switzerland.

**Singapore** The Fund is not authorised or recognised by the Monetary Authority of Singapore ("MAS") and shares are not allowed to be offered to the retail public. The Fund is registered with the MAS as a Restricted Foreign Scheme. Shares of the Fund may only be offered to institutional and accredited investors (as defined in the Securities and Futures Act (Cap.289)) ('SFA') and this material is limited to the investors in those categories