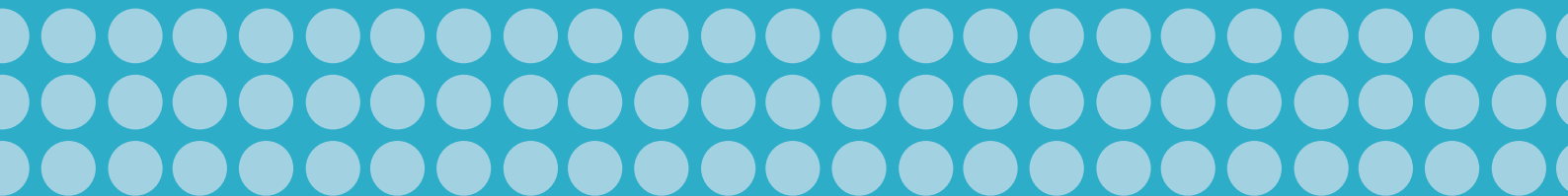


# Guinness AIM EIS

## SUMMARY DOCUMENT

*Generalist fund investing in AIM-listed companies that qualify for EIS tax reliefs.*



## INVESTMENT SUMMARY

<b>Name of EIS</b>	Guinness AIM EIS
<b>Investment Focus</b>	Companies admitted to AIM that qualify for EIS Relief
<b>Target Size</b>	£10 million
<b>Closing Date</b>	6th April 2021
<b>Target Investment Period</b>	Targeting full investment of subscriptions within 12 months
<b>Minimum Individual Subscriptions</b>	£20,000
<b>Investment Manager</b>	Guinness Asset Management Limited 18 Smith Square Westminster London SW1P 3HZ Telephone: 020 7222 3475 Email: eis@guinnessfunds.com
<b>Expected Life</b>	4 to 5 years
<b>Regulatory</b>	The Guinness AIM EIS is structured as an alternative investment fund

### Guinness AIM EIS Team



Andrew Martin Smith



Shane Gallwey



Hugo Vaux

## KEY FACTS

**Guinness AIM EIS (the Service) makes investments in AIM-listed companies that are eligible for EIS tax reliefs. Since 1995, the London Stock Exchange's market for small and growing companies has helped more than 3,600 companies raise over £100 billion.**

The investment objective: tax-free investment returns of over £1.30 per £1.00 invested, net of all fees, in addition to £0.30 of EIS Income Tax Relief.

### EIS Tax Reliefs

- 30% EIS Income Tax Relief
- CGT Deferral
- CGT Free Disposal
- Inheritance Tax Relief
- Loss Relief

### Charges

Initial Fee (advised Investors)	2%
Initial Fee (non-advised Investors)	5%
Annual Management Fee	1.75%
Performance Fee (on returns over £1 per £1 invested)	20%

### Investment Strategy

**Investment Period:** intended that Subscriptions will be fully invested within 12 months and sold after three years, although may vary.

**Diversification:** targeting a portfolio of 10 or more investments.

**Sector and Stage:** investing across a range of sectors, and from early stage to more mature businesses.

**EIS Relief:** Investee Companies are expected to qualify for EIS Relief.

**Exit:** AIM-listing facilitates exiting investments. Targeting being fully exited within 4 to 5 years, subject to market conditions.

Guinness fees are deferred until they can be paid from the proceeds of investments to maximise EIS relief for Investors. Guinness Asset Management will facilitate the payment of fees to Financial Intermediaries if so instructed by Investors.



Edward Guinness

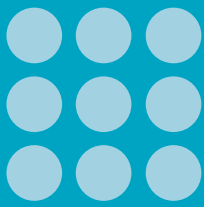


Adam Barker



Will Clark





# ABOUT GUINNESS ASSET MANAGEMENT

*Guinness Asset Management has been based in Westminster since its inception in 2003, and has established itself as a leading EIS Investor. We have invested over £200 million of EIS funds into more than 100 companies across our Guinness EIS and Guinness AIM EIS portfolios.*



\* Source: Guinness Asset Management October 2020

Welcome to our Guinness AIM EIS, which continues our strategy of making EIS-qualifying investments in AIM-listed companies.

We have been running the Guinness AIM EIS offerings since 2014. By investing in AIM-listed companies, we are able to realise the investments more easily than for unlisted investments. Investors benefit from Andrew Martin Smith's investment management expertise. He has over 40 years of financial services experience and has made a large number of smaller company investments during that period.

The offering has a closing date of 6th April 2021. We will look to invest in at least ten EIS qualifying companies in the 12 months following close, therefore investors should be eligible for EIS Income Tax Relief in the 2021/22 tax year, or carry back to the 2020/21 tax year. We will defer our fees, which will be payable

from the proceeds of investments. This will help maximise the amount on which Investors can claim EIS tax reliefs.

We are aiming to deliver investment returns to investors in excess of £1.30 net of all fees (effectively £1.60 including EIS Income Tax Relief) per £1.00 invested. We have an experienced team of investment professionals that bring a rigorous approach to making, monitoring and exiting all our investments.

*The Enterprise Investment Scheme encourages investment into small growth companies. EIS investments should therefore be viewed as high risk and only for investors who understand the risks.*

The Guinness AIM EIS Information Memorandum and Application Form are available on our website or by contacting us via:

Phone: 020 7222 3475  
Email: [eis@guinnessfunds.com](mailto:eis@guinnessfunds.com)  
Website: [www.guinnessfunds.com/eis](http://www.guinnessfunds.com/eis)  
Address: 18 Smith Square, London, SW1P 3HZ

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