

Guinness Sustainable Infrastructure Service

SUMMARY DOCUMENT

Investing in sustainable energy companies

- *Long-term, index-linked and stable cashflows*
- *Low correlation with other asset classes*
- *Investments that qualify for Business Relief*
- *Targeting a capital return of 5% per annum*
- *No initial Guinness fees for advised investors*



GUINNESS SUSTAINABLE INFRASTRUCTURE SERVICE OVERVIEW

The Guinness Sustainable Infrastructure Service is designed to help Investors pass more of their wealth onto their family.

The Service has no initial Guinness fee for advised clients and makes investments into companies that qualify for Business Relief.

Investee Companies will own and operate Sustainable Energy projects, such as solar photovoltaic, wind and hydroelectric installations.

These projects have strong visibility of revenues that are usually index-linked.

The Guinness Sustainable Infrastructure investment approach focuses on capital preservation while targeting a 5 per cent per annum return for investors.



SUSTAINABLE ENERGY

Subscriptions are invested in unquoted sustainable energy businesses, with a focus on rooftop solar installations. Guinness have invested in and managed some of the largest rooftop solar installations in the country.

UK

We only make investments into companies and assets that are located in the UK. This means that projects operate within the UK's stable legal and regulatory framework.

MULTIPLE PROJECTS

Subscriptions are invested in one or more companies. In order to provide diversification, we invest in companies which own and operate a range of sustainable energy projects.

PROVEN TECHNOLOGIES

The Investment Manager focuses predominantly on solar photovoltaic installations. This reduces technology risk by investing in projects which use proven technologies that have an established operating history.

CONSENTED PROJECTS

The Investment Manager believes the optimal trade-off between development risk and financial return can be achieved by investing in businesses whose projects have already obtained the required permissions and consents, either before construction or when operational.

STRONG COUNTERPARTIES

The Investment Manager will seek to work with companies whose project developers and construction contractors have a successful track record of delivering operating projects on time and on budget.

ABOUT GUINNESS ASSET MANAGEMENT

We have a conservative investment process to manage risk for Investors. Guinness Asset Management has over £2 billion of funds under management, and has invested over £60 million into renewable energy projects since 2011.

Guinness Asset Management was founded in 2003 by Tim Guinness. The company is independent and focused purely on investment management. Guinness provides a range of long only actively managed funds to individuals and institutional investors.

The philosophy at the heart of Guinness is to identify opportunities for growth, representing good value. Managers are expected to have a high conviction in the stocks they choose and to invest for the long term.

**£2 billion
funds under
management***

* Source: Guinness Asset Management June 2020

The Guinness team manages over £2 billion, including over £200 million which has been raised and invested in EIS and BR-qualifying companies since 2011. There are 40 staff in London and 4 in the USA.

FEES



All fees payable to the Investment Manager are disclosed below and the amount of each is specified where possible.

Initial Fee

No initial fee for advised Investors
3% initial fee for non-advised Investors

Annual Management Charge

1.5% Annual Management Charge of the Net Asset Value of the portfolio, payable by investee companies

Exit Charge

A charge of 1% plus VAT of the value of the portfolio will be charged on sale.

Custodian Fees

The Custodian fees are 0.2% per annum, and up to 0.3% transaction fee

Financial Intermediaries

Financial Intermediary fees can be facilitated.
VAT will be charged where applicable.

The GSIS Information Memorandum and Application Form are available on our website or by contacting us via:

Phone: 020 7222 3475

Email: iht@guinnessfunds.com

Website: <https://www.guinnessfunds.com/iht/>

Address: 18 Smith Square, London, SW1P 3HZ

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